

Amster, Rothstein & Ebenstein LLP Chooses Secure File Exchange Solution Powered by LeapFILE to Enhance Full Service Intellectual Property Law Practice

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Willie Jackson
Network Administrator
Amster, Rothstein & Ebenstein LLP

Founded in New York City, Amster, Rothstein & Ebenstein LLP is one of the nation's leading intellectual property law firms with a full service IP practice covering anti-counterfeiting, copyright, false advertising, patent, trade dress, trade secret, trademark, and unfair competition. Amster, Rothstein & Ebenstein's clientele includes entrepreneurs and startup ventures as well as domestic and multinational Fortune 500 companies, across a wide range of industries.

Challenges

Attorneys at Amster, Rothstein & Ebenstein routinely exchange sensitive data with clients. These files are typically images, videos, and PDF files that can be as large as 20MB. Prior to deploying LeapFILE, the staff at Amster, Rothstein & Ebenstein had been using traditional methods such as email attachment and courier service to exchange these files, but discovered that these methods have many limitations.

Even though there is no file size limitation on Amster, Rothstein & Ebenstein's Outlook Exchange email server, oftentimes clients cannot receive large files on their email systems. To send large files, the IT department at Amster, Rothstein & Ebenstein had to burn files onto CDs and send them via overnight delivery, which still resulted in delays. For pressing cases, the attorneys needed to get the files transferred immediately, so they continually requested their IT staff to look for a viable solution to their needs.

Solution

After considering building an FTP system in-house, which would have required too much of their resources to set up and to manage, the IT staff chose to implement LeapFILE's enterprise level on-demand solution that enabled their internal users as well as clients to securely transfer confidential files up to 2GB through a professional custom-branded site that matches Amster, Rothstein & Ebenstein's main website. No additional installation of hardware or software was needed, and all transfers included notification features as to when and who downloaded the files for easy tracking and verification.

Results

The attorneys and legal staff at Amster, Rothstein & Ebenstein are used to sending files over email, so LeapFILE's easy-to-use and intuitive web interface was a natural

progression and did not require a steep learning curve for user adoption. LeapFILE uses SSL encryption technology and SAS70 Type II certified data centers, so security became a non-issue with file transfers.

"Because we routinely exchange sensitive information with clients, we wanted a solution that is secure and easy for our attorneys, paralegals, and clients to use," said Willie Jackson, Network Administrator at Amster, Rothstein & Ebenstein. "We required a solution that allows us to transfer critical documents instantly to give attorneys the maximum amount of time to work on a case. Tracking capabilities are also important so that we know who receives which files and when they are received. LeapFILE's solution meets our needs perfectly and further increases the value of our services to our clients."

