



LeapFILE Secure File Exchange Solutions

How Law Firms Can Send Confidential Documents Securely & Easily

Attorneys and law firms are in constant communication with clients, counsel and the courts exchanging sensitive information and data such as intellectual property filings, contracts, litigation support documents, e-discovery, exhibits, deposition transcripts, court filings, and legal briefs.

Most law firms today continue to rely on email for this task. Attorneys and paralegals alike quickly learn that email has its limitations when it comes to sending large files. IT personnel know that the overwhelming use of email for transferring files places an oppressing load on their Outlook exchange servers and leads to email slowdowns and interruptions. The common alternative is to copy large files onto CDs and ship overnight

or by hand delivery. This can not continue in today's competitive law firm environment, and clients certainly won't put up with the courier expenses. For those firms that made the technology jump to FTP, it was a step backwards because of the unreasonable burden it places on IT staff and the lack of adoption by attorneys and clients who do not like using it.

We understand lawyers' time and productivity are paramount to optimize for success, improve client service, and maximize billings. Because sending and receiving files are a routine and yet essential aspect of daily communication, it be should be secure and easy. LeapFILE's solutions are designed to work for law firms.

Enterprise File Exchange Now On Demand

Bigger Bang for Fewer Bucks

SaaS, or Software as a Service, is a delivery model for software that is different from the traditional software model. Rather than paying a license for each user to “own” the software, you pay a subscription fee for “using” the software. With an “on-demand” solution such as LeapFILE, you realize the following benefits:

✓ **Pay based on your usage**

Rather than a large up-front capital expenditure for hardware solutions with additional hidden costs (i.e., maintenance, support, upgrades, etc.), you simply pay a subscription fee.

✓ **Easy to use, setup & manage**

Since LeapFILE is a hosted solution, we manage and maintain the system so you don't have to worry about it. Our web-based solutions are always available, always on, always secure, and can be deployed within a matter of minutes. It's also as easy as using email.

✓ **Easy to scale up or down**

The solutions can be customized according to your needs – if you discover that you require additional features, capabilities, and user accounts, upgrading your service plan is quick and easy.

Quick User Adoption with Desktop Client & Seamless Outlook Integration

Attorneys have told us that LeapFILE is the best solution for them because if you can operate a web browser and email, you already know how to use LeapFILE. LeapFILE's web-based solution is extremely easy to use and allows you to quickly and securely send your documents. In addition, there is no additional learning curve to master, since LeapFILE's Desktop & Outlook Integration Solutions let you send large, confidential files directly from Outlook or from your desktop. Even the most techno-phobic partners will immediately begin using LeapFILE's solutions to exchange documents with clients.

Minimize IT Overhead

IT staff at law firms are oftentimes bombarded by pleas and requests from the users in their firm for IT support. Since most attorneys are used to sending large documents via email, the IT department has the burden of making sure the email servers are running fast and reliably, and are not overloaded with large attachments. For those firms that have implemented an FTP system, the IT staff knows how much of a headache it is to manage and support.

With LeapFILE, worrying about email server attachment issues and getting calls for FTP support or for help sending large files will gratefully come to an end. There's no need to purchase yet another MS Exchange Server or spend countless hours fixing an FTP system that simply doesn't do the job. As an on-demand SaaS (“Software as a Service”) solution, there is no complex software or hardware to buy, install, update, or maintain with a LeapFILE solution. You purchase a service plan that simply works for you, and leave the usual IT headaches associated with traditional software and hardware solutions behind.

Believe it or not, attorneys are still sending confidential documents that are protected by attorney-client privilege over unsecured email. This is unacceptable to clients and to law firms who diligently guard the privilege status of their communications. Accordingly, law firms are proactively looking to LeapFILE's solutions to securely send the documents, provide clear and detailed records of the transfer process, and restrict information that are only sent to the intended recipients.

Compliance and Risk Mitigation

As our system of laws catch up with technology, every business will find itself covered by at least one regulation when it comes to the handling and transfer of private and confidential files. The concerns began at corporate America level with Sarbanes Oxley in the midst of the Enron scandal and federal regulations have spread to other industries such as health and financial services. Now the states are getting into the game with data breach laws that require protection of individuals' private and confidential information.

For example, the Health Insurance Portability and Accountability Act (HIPAA) requires that companies transmitting medical information prove that only the intended information is shared or exchanged. If you're a financial institution, the Graham-Leach-Bliley Act (GLBA) requires that you ensure the security and confidentiality of customer records and information. For legal professionals, there are industry best practices that should be followed. LeapFILE provides sophisticated audit trail tracking and document retention tools that make it easy to protect information and have clear usage logs to meet regulatory compliance.

Enterprise Class Capabilities without Enterprise Prices

LeapFILE is the market leading provider of enterprise-level file transfer solutions. As a SaaS provider, LeapFILE is also the most cost effective solution with simple upgrades and scale-up options that requires no IT overhead, no software or hardware purchase, and no upgrades or hardware replacement.

Traditional file transfer solutions can cost up to hundreds of thousands of dollars for an initial deployment with annual maintenance contracts that cost thousands of dollars a year. This doesn't even figure in the cost and time of IT resources to maintain the on-premise system, and the inevitable cost of hardware replacement and software upgrades.

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With more law firms deploying LeapFILE as a competitive advantage, it is time to see how LeapFILE can be a part of your service offering to your clients. Contact one of our Solutions Experts to get a customized quote, a live demo, or a free trial today.

For more information, contact us at:
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